



Rate Reducer



Worried About High Interest Rates?

If you are purchasing a home, you can ask your realtor to negotiate a buydown, so that you can buy now and keep your monthly payments low.

How It Works

The seller or builder covers the difference between your payment and the adjusted bought-down.

YEAR
1

Your mortgage payment is 2% below your 30-year rate. For example, if your 30-year, 6.309% APR interest rate is 6.25%, during the first year, your bought-down interest rate will effectively be **4.25%**.

YEAR
2

Your mortgage payment is 1% below your 30-year rate, so your bought-down interest rate will be **5.25%**.

YEAR
3+

Your rate will return to the same format it would have been, **6.25%**, but you may have the opportunity to refinance, potentially at a lower interest rate.

Why Choose Rate Reducer

- ✦ **Easier earlier payments:** Lower monthly payments for the first two years of homeownership.
- ✦ **Breathing room to plan:** Extra time to budget or save for compensation in the total amount.
- ✦ **Expanded buying power:** Potential to afford a higher-priced home, even with rising rates.

Talk to Your Howard Hanna Mortgage Expert Today!



Patricia Barnes

NMLS #: 106776

Senior Mortgage Consultant

Mobile: (919) 618-2337

Office: (919) 453-5700

patriciabarnes@howardhanna.com

patriciabarnes.howardhannamortgage.com



Jeanine Lind

Branch Leader

Mobile: (919) 426-8743

Office: (919) 453-5700

jeanine.lind@howardhannatate.com

