Prepared for:

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Evaluated on:

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Evaluated By:

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.Pre-construction Contingencies

Obstruction	Responsibility

Notes

N/A

.Helical Underpinning Service

Carolina Foundation Solutions, LLC (CFS) proposes to perform the Helical Underpinning scope of work at the property referenced above for the individual (the "Customer") who signs this proposal. The quoted price includes all labor, equipment, tools, insurance, services, and supervision necessary to complete the project as described. The goal of this service is to install helical piles into load-bearing soil to support and stabilize the foundation at specified locations outlined in the design plan. Excavation will be performed to a depth that exposes the bottom of the footing at these locations. CFS will backfill and compact the soil to the best of our ability; however, additional topsoil may be required if the excavated areas settle over time. The Customer will be responsible for adding any necessary topsoil. Landscaping, reseeding, and/or resodding required after the work is completed will also be the responsibility of the Customer. **Exclusions:** This proposal does not include cosmetic repairs or repairs for cracks, separation, sagging, settlement, or similar issues unless otherwise noted.

Stabilization vs. Lifting

CFS may attempt to lift settled sections of the structure as needed, at our discretion. However, CFS provides no guarantees that lifting will be achieved, cracks or gaps will close, windows and doors will function properly, or walls will be straightened. If lifting is attempted, CFS does not guarantee that the structure will return to its original level position, nor can we ensure uniform lifting. Additionally, CFS cannot guarantee that new cracks or separations will not develop in any components such as brick, mortar joints, siding, sheetrock, doors, windows, walls, flooring, or concrete, especially if adjustments were made to accommodate past settlement.

Grading and Drainage

Unless specified otherwise in this proposal, the Customer is responsible for maintaining proper grading and drainage around the structure, especially in areas where repairs are made. This includes repairs or improvements to waterproofing systems, foundation drains, gutters, and downspouts.

Soil & Subsurface Conditions

Based on our experience and available information, we anticipate that the subsurface conditions will be suitable for the installation of helical piles. However, due to the limited soil data provided, CFS cannot be held responsible if helical piles cannot penetrate to suitable load-bearing soils due to conditions such as rubble, rock, or debris. In such cases, alternative solutions, further subsurface testing, and/or additional engineering services may be required. CFS reserves the right to reevaluate the price if this situation arises, which may result in charges for equipment mobilization and additional time spent attempting to install the piles.

Materials & Equipment

The proposal assumes that the Customer will provide adequate space for staging and storing equipment, machinery, and materials throughout the project. All necessary materials for completing the work will be provided, assuming optimal site conditions. Each helical pile will be installed to support the ultimate capacity specified in the project plan. Unless otherwise stated, the price includes installation up to a depth of 21 feet.

Preparation

The Customer is responsible for marking all private utilities or subsurface items, including but not limited to irrigation systems, plumbing lines, drainage lines, landscape lighting, septic tanks, electrical lines, and fuel lines within the work area. If private lines or items are present, the Customer must hire a specialty contractor to locate and mark these lines and assess the conditions of any subsurface items.

Unless otherwise specified in the proposal, the Customer must ensure proper access and workspace for the crew. Failure to adequately prepare the site will result in charges for mobilizing equipment and time spent attempting to install the helical piles, as detailed in the disclaimers section.

Day of Work

CFS requires the Customer or an authorized representative to be available for consultation while work is being performed. Should additional charges arise, CFS will immediately contact the Customer or representative to explain the reason for the changes to the proposed scope of work or pricing. If the Customer or representative cannot be reached, CFS will proceed with the necessary installation modifications and apply price adjustments as outlined in this proposal.

The Customer or their representative must attend the final walk-through at the worksite. The Crew Leader will inform the Customer of the expected time for the walk-through and will contact them 30–60 minutes before project completion.

Warranty
Upon receipt of final payment as per the terms of this proposal, CFS will provide a Life of Structure Transferable Warranty for the underpinning helical piles.

Product	Quantity
Mini-Ex Underpinning RS2875.203, 12" Helix (ECP) #120 [Ea] *This proposal includes Earth Contact Products (ECP) helical pile materials as listed. If engineering later determines that a different brand or type of material, such as Chance, is required, a revised proposal with updated pricing reflective of the new material costs will be issued and must be signed before proceeding.*	11
Angle Iron Footage #6 [LFT] *Qty per ft (6"x6"x1/2"price) Assuming standard 3ft depth*	6

Notes

1. Proposal is for eleven (11) helical piles as recommended by Giles Flythe Engineers. Piles will be installed to 15 kip allowable load. Price includes depth to nominal 21 ft. A unit price per nominal 7 ft section is provided if additional length is necessary.

2. Access will be provided by homeowner. CFS is aware of general area of septic field on rear right corner of home as identified by homeowner. CFS will access this area with equipment via an agreed upon access route with homeowner to minimize any damage to septic tank. CFS is not responsible for any damage to septic tank since exact location has not been identified.

3. CFS will uncover the helical piles at the chimney installed by others to verify they are seated against the footing. If piles are not seated properly, CFS recommends you contact the installers for adjustment. CFS WILL NOT ATTEMPT TO ADJUST THESE PILES. If CFS determines additional piles can be installed on the chimney, alongside these piles, additional cost will apply.

4. Angle Iron will be installed at locations identified by engineer. If additional angle iron is necessary to support the footing at other locations, additional cost will apply.

5. CFS will attempt to lift the right rear corner of the home with the helical piles approximately 1 - 1.5 inches based on engineer report. CFS will inspect the condition of the footing to determine if lifting is possible. If lifting is not possible, CFS will attempt to lift the framing through the installation of new cmu piles and drop girder. Pricing for cmu and drop girder will be listed as an option in the lower section. If lifting is achieved, an additional cost of $2,500 will apply for foam injection under the footing to provide support for the footing in between the helical piles.

6. HVAC will need to be removed by owner to allow access to the footing at the right rear corner.

.Waterproofing Service

Carolina Foundation Solutions, LLC (hereinafter “CFS”) proposes to perform the Waterproofing Service scope of work at the above-referenced property for the individual (hereinafter “the Customer”) signing this proposal. The quoted pricing includes all labor, equipment, tools, insurance, services, and supervision necessary to complete the project as described in this proposal. CFS offers four primary mitigation services, in addition to individual component options, each with its intended purpose. These services are often bid together, as one will not produce the results of the other.
A waterproofing system consists of a sump pump integrated into a pipe and drainage system designed to prevent standing water intrusions along the areas where the system is installed.

Individual Components / Partial Systems
These may be installed as part of an existing system or as a standalone solution at CFS's discretion. However, CFS assumes no responsibility for the condition of any existing components within previously installed systems by others. Additionally, CFS cannot guarantee the full effectiveness or efficiency of a system that is partially or previously installed by others. If the installation of individual components or partial systems by CFS voids the warranty of the original system, CFS accepts no responsibility for this loss. CFS does not assume any obligation to replace or supplement components or materials not originally installed by CFS.

Materials
The quoted price includes all materials necessary to complete the services listed, assuming optimal and prepared worksite conditions.

Preparation
The Customer is responsible for removing all sheetrock, plumbing lines, electrical lines, insulation, wall framing, studs, and any other components covering the exposed foundation wall where lining or wall material is to be installed. The Customer must install an electrical outlet for any dehumidifier, sump pump, and/or backup system included in the product section of this proposal unless otherwise specified. The Customer must also ensure that the dehumidifier, sump pump, and/or backup system is plugged in and operational at all times after installation. Additionally, the Customer is responsible for maintaining the discharge lines located outside of the structure where the scope of work is completed. The Customer must ensure these lines are periodically cleared of debris to allow the system to function properly.
Unless otherwise specified in the Notes/Obstructions section of this proposal, the Customer must provide necessary resources, proper access, and an adequate workspace. Any additional project-specific Customer responsibilities will be listed in the Notes/Obstructions section. For standard responsibilities to be completed before the scheduled work dates, refer to 3) Availability of Resources and 4) Workspace Conditions & Accessibility in the contract below.

Day of Work
CFS requires the Customer or an authorized representative to be available for consultation while work is being performed. Should additional charges arise, CFS will immediately contact the Customer or representative to explain the reason for the changes to the proposed scope of work or pricing. If the Customer or representative cannot be reached, CFS will proceed with the necessary installation modifications and apply price adjustments as outlined in this proposal.
The Customer or their representative must attend the final walk-through at the worksite. The Crew Leader will inform the Customer of the expected time for the walk-through and will contact them 30–60 minutes before project completion.

Warranty
Vapor barriers, individual components, and partial systems do not carry a warranty from CFS. For full encapsulation systems and waterproofing systems, an active Life of Structure Transferable Warranty will be provided once final payment is received, in accordance with the terms of this proposal. If the Customer chooses a CFS system that covers only a partial area of the structure, the Life of Structure Warranty will apply exclusively to the CFS-installed components. Any leaking or water intrusion outside the covered area is not covered under the warranty, and additional costs will be incurred to address such areas.
Dehumidifiers, sump pumps, backup pumps, and batteries provided by CFS are covered under separate manufacturer warranties, which will be provided to the Customer.

Product	Quantity
Waterproofing (2-4ft) - Drain System: Crawlspace #4.8 [LFT]	148
Waterproofing (2-4ft) - Sump Pump Standard Unit Assembly #40 [Ea]	1

Notes

1. CFS will install a perimeter drain around the entire perimeter of the interior crawlspace (excluding the front and rear porch areas).

2. Drain will be installed to the bottom of the existing footing and covered with 57 stone.

3. Drain will tie into a sump pump. A hard pipe will be connected to the sump pump and extend through the block wall so water can be deposited outside the foundation wall.

.Subcontracted Services

The proposed scope of work includes subcontracting services by Carolina Foundation Solutions (CFS), to be provided and performed by a CFS-approved subcontractor. Subcontractor approval is contingent upon meeting specific qualifications, maintaining required insurance, and agreeing to the terms outlined in the CFS Subcontractor Agreement.

Please refer to the products and notes below for details on the subcontracted services associated with this project proposal.

Once this proposal is accepted, the CFS Production Coordinator will contact the subcontractor(s) listed below to begin coordinating your project according to the design plan. After the subcontractor(s) confirm their availability, the CFS Production Coordinator will reach out to you to schedule the work. Please note that this process may extend the time before your initial call by 3-5 business days.

Product

Subcontracted Touchstone Outlet Installation [Ea]

CFS will coordinate with Touchstone Electric regarding the installation of an electrical outlet for the sump pump and/or dehumidifier in the area specified in the sketch provided. With the acceptance of this bid, CFS will inform Touchstone Electric of the Customer's contact information, project address, and the design plan for the system CFS proposes to install. Touchstone Electric will then contact the customer to schedule a time for the outlet installation to occur.

Notes

1. Outlet installation for sump pump.

.Encapsulation Service - Partial

Carolina Foundation Solutions, LLC (hereafter "CFS") proposes to perform the Partial Encapsulation Moisture Mitigation at the above-referenced property for the individual (the "Customer") signing this proposal. The quoted pricing includes all necessary labor, equipment, tools, insurance, services, and supervision to complete the project as outlined. CFS offers four primary mitigation services, each with its specific purpose. These services are often bid together as they provide complementary results.

A Partial Encapsulation System includes a dehumidifier installed with a liner covering the ground and sealed vents. This system mitigates moisture from entering through the covered ground, while the dehumidifier helps regulate humidity levels.

Individual Components / Partial Systems

These may be added to an existing system or installed independently at CFS's discretion. However, CFS does not assume responsibility or liability for the condition of any components in systems previously installed by others. CFS also does not guarantee the effectiveness of partial systems installed by others. If installing individual components or partial systems voids the warranty of an existing system, CFS takes no responsibility for this loss and is not obligated to replace or supplement components not originally installed by CFS.

Materials

The quoted price includes all materials required to complete the listed services, assuming optimal and prepared worksite conditions.

Preparation

The Customer is responsible for removing any sheetrock, plumbing lines, electrical lines, insulation, wall framing, studs, and any other components covering the exposed foundation wall where lining or wall materials will be installed. Additionally, the Customer must install an electrical outlet for any dehumidifier, sump pump, or backup system included in the proposal. The Customer is also responsible for ensuring the dehumidifier, sump pump, and/or backup system remain plugged in and operating after installation. The discharge lines outside the structure must be kept clear of debris to ensure proper system function.

Unless otherwise noted in the proposal, the Customer is responsible for providing necessary resources, proper access, and an adequate workspace. Additional responsibilities specific to the project will be outlined in the notes/obstructions section of the proposal.

Day of Work

CFS requires the Customer or an authorized representative to be available for consultation while work is being performed. Should additional charges arise, CFS will immediately contact the Customer or representative to explain the reason for the changes to the proposed scope of work or pricing. If the Customer or representative cannot be reached, CFS will proceed with the necessary installation modifications and apply price adjustments as outlined in this proposal.

The Customer or their representative must attend the final walk-through at the worksite. The Crew Leader will inform the Customer of the expected time for the walk-through and will contact them 30–60 minutes before project completion.

Warranty

Vapor barriers, individual components, and partial systems are not covered by a CFS warranty. Any leaks or water intrusion outside the covered area will incur additional costs for resolution. Dehumidifiers, sump pumps, backup pumps, and batteries provided by CFS are covered under separate manufacturer warranties, which will be provided to the Customer.

Product	Quantity
Encapsulation (3-6 ft) - Floor: 14mil #0.3 [SQFT]	1300

Notes

1. Includes existing vapor barrier removal and disposal.
2. Removal of existing floor insulation and disposal.
3. Reinstallation of floor insulation.
4. Installation of 14 mm vapor barrier across approximately 1300 - 1400 sq ft of crawlspace.

.Subcontracted Services

The proposed scope of work includes subcontracting services by Carolina Foundation Solutions (CFS), to be provided and performed by a CFS-approved subcontractor. Subcontractor approval is contingent upon meeting specific qualifications, maintaining required insurance, and agreeing to the terms outlined in the CFS Subcontractor Agreement.

Please refer to the products and notes below for details on the subcontracted services associated with this project proposal.

Once this proposal is accepted, the CFS Production Coordinator will contact the subcontractor(s) listed below to begin coordinating your project according to the design plan. After the subcontractor(s) confirm their availability, the CFS Production Coordinator will reach out to you to schedule the work. Please note that this process may extend the time before your initial call by 3-5 business days.

Product

Subcontracted Framing Services

CFS is a licensed general contractor but not a framing contractor. If framing work is required, CFS will propose hiring a licensed framing contractor to assess and perform the necessary framing services. Once the signed proposal or contract is received, the assigned consultant will coordinate the framing contractor's visit. CFS and/or the framing contractor will not be responsible for any framing issues beyond the scope of the specified work in this proposal. If additional framing issues are discovered outside the proposed scope, extra charges may apply. It is the property owner's responsibility to provide access for the framing contractor at the time of the site visit.

Notes

Chimney Repair : $1,236.00
1. Correct the existing siding that has pulled away from the house and install a 1 x 4 white PVC board on both sides of the chimney to cover existing gap. No work on existing helical piles is included.

CMU Masonry Piers at existing girders: $3,051.00
1. We will support the ends of the respective existing girders and remove existing cmu piers at 2 locations and remove debris from site. Dig 2 new footings and pour using 3000 psi concrete. Following cure time, 2 new CMU piers will be constructed to support existing girders and temporary support removed.

Crawlspace Block Repair: $778.00
1. We will remove the existing lolly column and cracked block on the rear wall of the home and lay up new block to cover existing hole.

Foundation Wall Repair: $3,195.00
1. WE will chisel and grind out the existing cracked stucco parging on the exterior foundation wall and repair usiing a stucco mix to match the existing. We will follow up by painting the entire foundation wall with stucco paint to seal the new and old work.

New Girder and CMU Piers: $9,713.60
1. We will temporary support the framing at the existing cum pier locations located near the existing structural wall. We will remove 9 1/2 inches of top block off the existing cmu piers, remove the temporary lolly columns and supports and haul debris off site. We will dig 3 new footings per engineer recommendation (24 inches x 24 inches x 10 inches thick) with 3000 psi concrete and construct 3 new cmu piers the same height as the corrected cmu piers. We will then install a new triple 2 x 10 girder on top of the new and existing piers to support the structural wall above. We anticipate being able to utilize the existing piers. If, upon investigation, we determine the existing piers are not suitable, additional charges will apply for the construction of new cmu piers.

Leveling of Floor: $10,355.00
1. We propose to level the floors of the house by shimming the girders at the cmu masonry piers. Shims will be solid steel, full bearing plates for any requiring less than 3.4 inch and full bearing pressure treated lumber for those shims requiring 3/4" or more. We will take our calculations from the bottom of the subfloor rather than the joist. Each individual joist will be checked following the girder / cmu leveling for accuracy and shim as necessary.

2. When leveling a home, we are never aware whether it was built perfectly level or out of level. We do not guarantee the entire floor system will be level upon completion.

3. If the house was built out of level OR level and repairs were made to existing sheetrock, trim work, framing and / or doors over the years due to change in levelness or framing movement, when we level the floor, one should expect that cracks will appear in the sheetrock where there were none previously and the doors may need removed, rehung or replaced now that the floors are level and cracks in sheetrock repaired. We will not be held responsible for any repairs or damage that may occur due to leveling of the floor.

Costs

Section: Helical Piles

Total Cost: $20,234.87

[1] *Additional Excavation/Chipping = $180 per hour*
Footing Repairs with Steel Angle Supports = $50 per linear foot
Additional Pile Extensions (.203/SS5) = $245 per extension installed with Mini-Ex, $350 per extension installed with Handheld
Additional Pile Tails = $300 per tail
Tube Steel to Lower Brackets = $68 per foot

Section: Perimeter Drainage (If Necessary) With Outlet

Total Cost: $9,664.74

[1] *Additional Length of Discharge beyond 15ft = $25 per additional LFT*

[2] *Electrical Outlet Change Orders. Any changes to the scope of work or additional work and any pricing associated with such changes will be handled directly through Touchstone Electric and the Customer.*

Section: Vapor Barrier and Fiberglasas Insulation

Total Cost: $6,892.00

Section: Floor Leveling / Masonry Block Repair / Masonry Piers / Girder Installation / Foundation Wall Repair

Total Cost: $28,329.90

Total: $65,121.51

Payment Terms

One-Time Payment	*Due at closing*	$65,121.51

Terms & Conditions

Disclaimers

Carolina Foundation Solutions Drawn Plan

This proposal is based on visual observations of the existing conditions at the time of the site visit performed by Carolina Foundation Solutions, LLC. The proposed scope of work will be completed per the specifications of this proposal and the drawing provided by your consultant. Only the proposed scope of work detailed within this proposal will be completed by Carolina Foundation Solutions, LLC.

Proposed Design Build

This proposal is based on visual observations of the existing conditions at the time of the site visit performed by Carolina Foundation Solutions, LLC. Before any and all production is to be scheduled or performed, a licensed professional engineer must specify the necessary work in a stamped engineered design plan. The proposed scope of work and pricing found within this proposal is provided solely for budgetary purposes and is subject to change based on the recommendations made by the structural engineer. Once a stamped engineered design plan is provided, the original design will be re-evaluated to ensure it meets the engineers requirements. If modifications to the work design are needed, a revised final proposal will be provided by CFS and that revised proposal will need to be approved before any and all production is to be scheduled or performed.

Engineered Design Plan

This proposal is based on the recommendations specified within the report prepared by a licensed professional engineer. Only the proposed scope of work found within this proposal will be completed by Carolina Foundation Solutions, LLC. Any other recommendations made by the structural engineer within the stamped engineered design plan will be the responsibility of the customer to source and have completed by others.

Postponement or Cancellation

- CFS requires a minimum of TWO business days' notice for any postponement or cancellation of the scheduled workdays. Less than TWO days' notice will result in a Mobilization Charge. Any postponement or cancellation requests must be submitted IN WRITING to Production@CarolinaFoundation.com .

Mobilization Charge = $2,000 + $180 per hour (with a minimum of 1 hour) for time on site

- In the event that the scope of work cannot be performed or completed as proposed due to unforeseen conditions or unexpected circumstances (such as subsurface obstructions), the charge for the costs of mobilization will be applied. The proposed scope of work and pricing is based on the understanding that it is the responsibility of others to provide proper access and an adequate workspace at the time of the arrival of our team. See section 3. Availability of Resources & section 4. Workspace Conditions & Accessibility of the contract below for the specifics of these responsibilities.
    - Additionally, should CFS have spent time on site attempting to complete the scope of work the additional hourly labor rate listed above will also be applied.

Workplace Accessibility = $180 per hour (with a minimum of 1 hour)

- In the event that the Customer does not complete all responsibilities in section 4. Workspace Conditions & Accessibility and the workspace is obstructed, CFS may attempt to handle the removal of such interior/exterior objects and will not take responsibility for damages or replacement of any such objects.

Pump Out Fee = $275 per hour (with a minimum of 1 hour)

- In the event that there is water present in the area where the proposed scope of work is to be installed and it prevents the crew from safely completing the installation, CFS may attempt to pump out the water in order to gain access to the worksite.

Scope of Work

- This proposal includes all products and services only for the proposed scope(s) of work listed herein. Any additional products or services requested may result in additional charges.
- If this proposal includes multiple scopes of work, then the Customer understands that this price is contingent on this project being executed in full. If the customer chooses to eliminate any proposed scopes of work, then a new proposal and price will be provided.

Exclusions

- The proposed scope of work and proposed pricing excludes the following unless stated otherwise within the content of this document:

- services and/or fees associated with any permits, engineering services, testing, surveying, bonding, inspections, etc.
- costs of any on-site safety training, security clearance procedures, orientation courses, or other regulatory/mandatory classes that may be specific to this project.
- costs associated with any vendor or subcontractor approval services and/or any payment processing services.

· Please notify CFS prior to the acceptance of this bid if any of the above-mentioned items apply so that a new proposal and price can be provided.

Contract

1. **Acceptance of Proposal**
   a. A signed copy of this proposal, or a binding contract which references this proposal, is necessary before the project will be added to the CFS production work schedule. The signed copy can be sent via email, mailed to P.O. Box 2228, Burlington, NC 27216, or faxed to (336) 395-7051. Please ensure the correct billing/mailing address and appropriate contact information is on the signed document.
   b. The Customer signing this proposal, or a binding contract which references this proposal, understands that they are the responsible party for all payments for the quoted price listed above and any overages/additional charges that may occur.
   c. It is the Customer's responsibility to submit any and all paperwork / additional documentation that will be required to issue payment or close out the project. This documentation is to be submitted to the CFS accountant at AR@CarolinaFoundation.com before any scheduled work dates are to be guaranteed. Due to workflows, any paperwork / additional documentation requested after the start of the proposed scope of work has no guarantee that it will be honored, should the Customer fail to provide any necessary documentation in the previously stated time frame the Customer forfeits the right to withhold any payments due to lack of said documentation.
2. **Production Scheduling, Delays, & Work Dates**
   a. Once the signed proposal or contract has been received, the CFS Production Coordinator will contact you within 3 to 5 business days to schedule days for the work to be completed.
      i. Should this proposal require engineering or services from a third party, or include special order materials, specific work dates cannot be guaranteed until the appropriate documents, third party work dates, and or material orders have been received.
   b. Should we be unable to reach the Customer within 30 days of acceptance of this proposal, CFS reserves the right to cancel. If, at a later date, the Customer requests to continue the project a consultant will need to revisit the site and issue a new proposal. No pricing or tentative dates from the original proposal will be guaranteed.
   c. Should notice to proceed exceed 30 days following the date of this proposal, CFS reserves the right to amend the proposed scope of work and the specified pricing within this proposal.
3. **Availability of Resources**
   a. A source of power and water may be required to complete the work as specified. The Customer is required to inform the CFS production coordinator before acceptance of this proposal if either of these resources will not be available.
4. **Workspace Conditions & Accessibility**
   a. In the event any concrete is to be removed by CFS as required to complete the proposed work, CFS will remove and replace small sections of concrete as required and as specified within the proposal above. Please note that the finish, color, surface, and overall appearance of any concrete that is replaced will not match that of the original and/or the adjacent sections of concrete.
   b. If the proposed scope of work consists of cutting, grinding, or drilling into concrete this will result in the creation of dust. CFS will make every effort possible to minimize, control, and contain the creation and spread of dust during this process. However, CFS is not liable or responsible for any damage or post-construction clean-up. Therefore, we highly recommend that the Customer cover and protect any furniture, belongings, and/or items that remain in or around the areas where the repairs are to be performed. We also recommend that the HVAC system be turned off during the repairs to prevent and minimize the circulation of airborne dust throughout the building.
   c. CFS requires unobstructed access to the entire workspace. It is the Customer's responsibility to have any objects located within the proposed workspace removed prior to our arrival.
      i. Interior objects include but are not limited to floor covering materials, furniture, appliances, plumbing lines, electrical lines, HVAC ductwork, any existing moisture/vapor barriers, and other personal belongings.
      ii. Exterior objects include but are not limited to landscaping, shrubs, plants, bushes, concrete, decks, pavers, large trees, HVAC units, irrigation, utilities, and other personal belongings.
   d. If this removal is not completed in full prior to the scheduled work date, CFS may attempt to handle the removal of such items, but additional charges would apply per the rates in the workplace accessibility disclaimer. If there are any items which cannot be removed from the proposed workspace the Customer must attempt to properly cover and protect said items and will notify the CFS production coordinator prior to our arrival. CFS will not take responsibility for any damage or issues to any items which remain within or around the proposed workspace. In the event CFS is unable to remove said items resulting in the delay of work, a charge for the mobilization of our crew and equipment will be applied per the rates in the mobilization charge disclaimer.
   e. Due to the equipment required and the nature of the work to be performed, some of the lawn and landscaped

areas may be disturbed. CFS will make every effort possible to minimize, control, and prevent damage or disturbance during this process. If any shrubs or plants are disturbed or need to be removed by CFS, we will use caution and care when removing them; however, we cannot and will not take responsibility for the replacement, any damages, and/or for the long-term condition and health of such shrubs and plants.

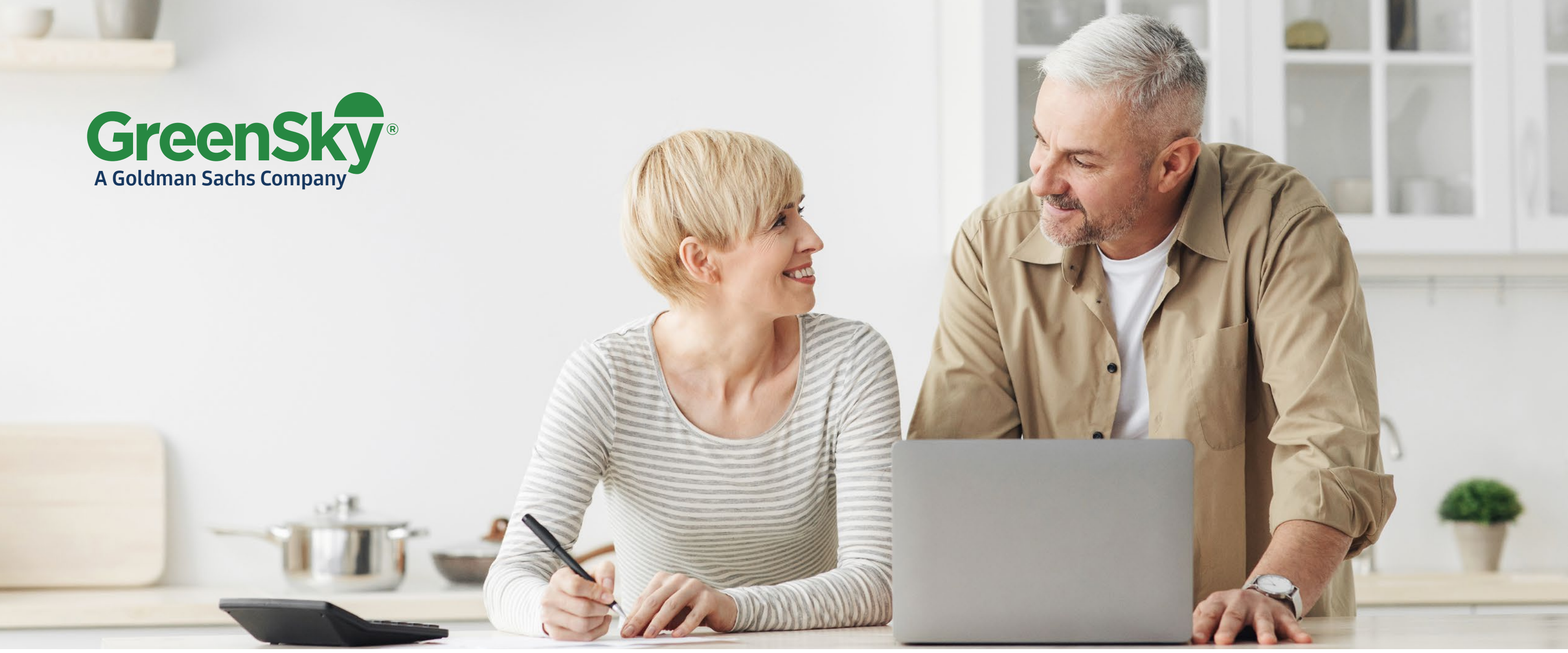
5. **Cosmetic Repairs**
    a. Due to the nature of the services that are to be performed, some minor scrapes, scratches, scuffs, and smudges could occur along the surfaces of the adjacent walls, doors, trim, etc. CFS will make every effort possible to minimize, control, and prevent these instances while performing the proposed scope of work but are not liable should they occur.
    b. Unless otherwise specified within this proposal, the Customer will be responsible for any and all cosmetic repairs such as painting, repointing, drywall repairs, repairs to landscaping, replacement of any items that had been removed, etc. that may be necessary after CFS has completed the proposed scope of work.
    c. Cosmetic repairs and/or repairs to cracks, movement, and/or separation of any existing cracks or separation within the brick, brick mortar joints, siding, stone, concrete, sheetrock, framing, doors, windows, and/or footings are not included within the proposed scope of work unless otherwise noted within the content above and are the responsibility of the customer.
6. **Underlying Existing Conditions**
    a. CFS cannot and will not be held responsible for any hidden structural deficiencies, underlying issues, and/or undisclosed problems that may exist within any components of the property or structure. CFS will not take responsibility for any repairs to any issues or any items which may be discovered during the process of performing our original proposed scope of work unless formally agreed upon in writing.
    b. CFS's services and responsibilities will be limited to solely the scope of work specified within this proposal. CFS is not a licensed engineering company. The proposed scope of work stated within this document is based on the visual observations of the existing conditions at the time of our initial site visit and/or the recommendations stated within the report provided by the licensed professional engineer if one was consulted for this project. The proposed scope of work does not cover or include any other repairs or improvements to any other items or components of the structure or property not listed above. Any and all other repairs or improvements will be the responsibility of the Customer.
    c. Unless otherwise specified in this proposal, any and all permits, testing, surveying, inspections, erosion control measures, special requirements, and any such services or fees associated will be the responsibility of the Customer.
7. **Utilities**
    a. CFS will call to request that all public underground utilities at residential locations be located using the 811 services for any project that plans for excavation on the exterior of the home.
    b. Public Lines: It will be the responsibility of the utility companies associated with 811 to properly mark the locations of the existing public utility lines. CFS will not take responsibility for any damage to any lines and/or items that are not properly marked. CFS will not take responsibility for the removal or replacement of any utility lines, meters, etc., which are found to prevent access and/or prevent the ability to perform the proposed scope of work.
    c. Private Lines: If the areas in which the proposed scope of work is to be performed contain private lines or items which are not considered as "public utilities", a contractor who specializes in locating private underground lines may be needed to properly determine the locations in which any underground lines and/or to determine the conditions of any existing subsurface items that exist. It will be the responsibility of the Customer to hire any such specialty contractor to mark and identify the locations and existing conditions of any such lines and/or items. It will be the responsibility of the Customer to mark all private utilities or subsurface items which includes but is not limited to irrigation systems, plumbing lines, drainage lines, components of landscape lighting, septic tanks, electrical lines, fuel lines, etc. located in and around the workspace.
8. **Payment Terms - Installments - Residential**
    a. Deposit: A deposit of 50% of the proposed price will be due upon acceptance of this proposal unless otherwise stated in the "Notes" section of this proposal.
    b. Final Payment: The full and entire remaining balance will be due upon completion of the proposed scope of work.
        i. Should overages/additional costs be incurred per the terms of this proposal, a final invoice will be sent to the customer via email and physical mail. The full and entire remaining balance will be due within 5 days of the date of the initial notice.
    c. Credit Cards, Checks, Cash, and Greensky Financing all accepted forms of payment.
        i. American Express, Discover, Master Card, or Visa are all accepted. Card payments can be made online at https://portal.icheckgateway.com/CarolinaFoundationSolutions/
        ii. Please send checks to Carolina Foundation Solutions, LLC PO Box 2228 Burlington, NC 27216 and reference the project address and this proposal number on the check. The final payment may be mailed, or a check given to the crew leader upon completion of the proposed scope of work.
        iii. Please contact the CFS Production Coordinator at Production@CarolinaFoundation.com if you wish to learn more about financing options through GreenSky.
    d. A monthly service charge of 1.5% per month will be added to and thereafter accrue upon the unpaid balance of all invoices that are 10 days past due. The customer agrees to pay all costs of collection, including all attorney's fees, should the services of an attorney be utilized in the collection.
    e. Should you have any billing questions please reach out to the CFS accountant at AR@CarolinaFoundation.com
9. **Claims or Disputes**

a. Any claim or dispute arising out of or relating to this proposal will, at the sole option of CFS, be settled by arbitration administered by the American Arbitration Association under its Construction Industry Arbitration Rules. In no event will any award to the Customer be in excess of the contracted price of this agreement. This agreement will be governed by the laws of the State of North Carolina.

Thank you for asking us to work with you regarding this project. Should you have any questions, or if any additional information is needed, please contact us at your convenience.

By signing any forms or agreements provided to you by Carolina Foundation Solutions, LLC, you understand, agree and acknowledge that your electroni signature is the legally binding equivalent to your handwritten signature. You agree, by providing your electronic signature, that you will not repudiate, deny or challenge the validity of your electronic signature or of any electronic agreement that you electronically sign or their legally binding effect.

Signature: ____________________ Date: __________ Time: __________



Home Improvement Financing to Fit Your Needs

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Select Plan Option

Easy, Paperless Application

OR

Apply by Phone

866-936-0602

Fast Credit Decision

- Credit limits up to $100,000[1]
- Friendly customer service
- Flexible payment options
- Fast credit decisions
- Multiple ways to make a payment

Merchant ID # 81108391

No interest if paid in full within 12-month Promo Period, with no payments required.

Plan & Payment Example[2]

APR	Promo Period (Months)	Plan #
15.85% - 21.19%	12	2521

Project Cost	After Promo Period, 84 Monthly Payments of
$ 5k	$ 141.45
$ 10k	$ 282.90
$ 15k	$ 424.35
$ 20k	$ 565.80

Plan 2521. 1. Subject to credit approval. 2. Rates range from 15.85% - 21.19% APR (interest rates range from 17.99% - 24.99%). Loan amount and rate will vary based on your income and creditworthiness. 12 month promotional period ("Promo Period") during which interest is billed but will be waived if the amount financed is paid in full before Promo Period expires. Monthly payments are not required during the Promo Period. Any unpaid balance and amounts owed after Promo Period will be paid over 84 monthly payments. For example, assuming the full credit limit is used on loan approval date and no payments are made during Promo Period, for every $1,000 financed at a fixed interest rate of 24.99%, 12 monthly payments of $0 followed by 84 monthly payments of $28.29. This example is an estimate only. Actual payment amounts based on amount and timing of purchases. Call 866-936-0602 for financing costs and terms. Financing for the GreenSky® consumer loan program is provided by Equal Opportunity Lenders. GreenSky® is a registered trademark of GreenSky, LLC, a subsidiary of Goldman Sachs Bank USA. NMLS #1416362. Loans originated by Goldman Sachs are issued by Goldman Sachs Bank USA, Salt Lake City Branch. NMLS #208156. www.nmlsconsumeraccess.org.

Frequently Asked Questions

Q: Why should I finance my project when I can pay cash or use a credit card?

Financing a project with a GreenSky loan may allow you to take advantage of a range of options, such as no interest when paid in full within the promotional period and no payments due for 12 months, or it may allow you to spread out the expense with flexible monthly payments.

Q: What type of credit is available?

GreenSky loans are unsecured loans with fixed APRs. Unlike a revolving credit card, your non-promotional monthly payment amount is always the same.

Q: Where can I use my loan?

During the purchase window, use your GreenSky Account Number to pay for services and products offered by the contractor with whom you apply.

Q: How do I make a payment?

It's simple – pay online in the customer portal or by phone, or schedule automatic payments to be drafted from your bank account. The choice is yours.

Q: How do I pay my contractor?

After your contractor requests a payment, you will receive a text message or email to approve the transaction.

Q: How long do I have to use my loan?

Once approved, and depending on your plan, you typically have up to six months to make your purchases and approve transactions.

Q: When is my first payment due?

There are a range of plans and some may offer promotional periods in which you are required to make only a minimum monthly payment or even no payment. Other plan types will have different requirements. Your contractor can work with you to provide the details needed to find the plan that's best for you.

Q: Where applicable, when does the Deferred Interest plan[3] promotion window begin?

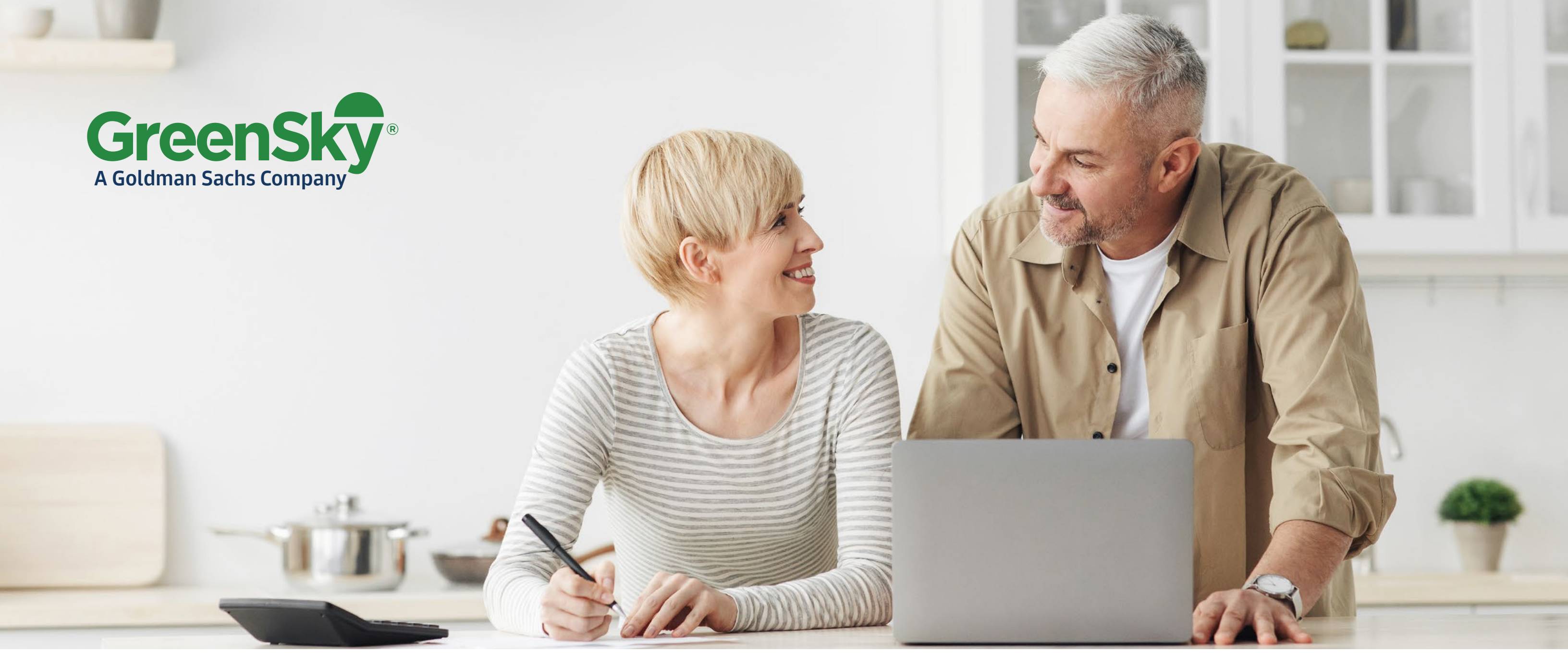
It begins at the time of your first transaction.

Contact GreenSky®

Phone | 866-936-0602
Email | service@greensky.com
Web | www.GreenSky.com

CUSTOMER SERVICE HOURS
Sunday – Saturday: 8am – 10pm (ET)

3. Interest is billed during the promotional period but all interest is waived if the entire loan amount is paid in full before the end of the promotional period.



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Select Plan Option

Easy, Paperless Application

OR

Apply by Phone 866-936-0602

Fast Credit Decision

- Credit limits up to $100,000[1]
- Friendly customer service
- Flexible payment options
- Fast credit decisions
- Multiple ways to make a payment

Merchant ID # 81108391

No interest if paid in full within 18-month Promo Period, with no payments required.

Plan & Payment Example[2]

APR: 15.08% - 19.9%

Promo Period (Months): 18

Plan #: 2531

Project Cost	After Promo Period, 84 Monthly Payments of
$ 5k	$ 148.85
$ 10k	$ 297.70
$ 15k	$ 446.55
$ 20k	$ 595.40

Plan 2531. 1. Subject to credit approval. 2. Rates range from 15.08% - 19.9% APR (interest rates range from 17.99% - 24.99%). Loan amount and rate will vary based on your income and creditworthiness. 18 month promotional period ("Promo Period") during which interest is billed but will be waived if the amount financed is paid in full before Promo Period expires. Monthly payments are not required during the Promo Period. Any unpaid balance and amounts owed after Promo Period will be paid over 84 monthly payments. For example, assuming the full credit limit is used on loan approval date and no payments are made during Promo Period, for every $1,000 financed at a fixed interest rate of 24.99%, 18 monthly payments of $0 followed by 84 monthly payments of $29.77. This example is an estimate only. Actual payment amounts based on amount and timing of purchases. Call 866-936-0602 for financing costs and terms. Financing for the GreenSky® consumer loan program is provided by Equal Opportunity Lenders. GreenSky® is a registered trademark of GreenSky, LLC, a subsidiary of Goldman Sachs Bank USA. NMLS #1416362. Loans originated by Goldman Sachs are issued by Goldman Sachs Bank USA, Salt Lake City Branch. NMLS #208156. www.nmlsconsumeraccess.org.

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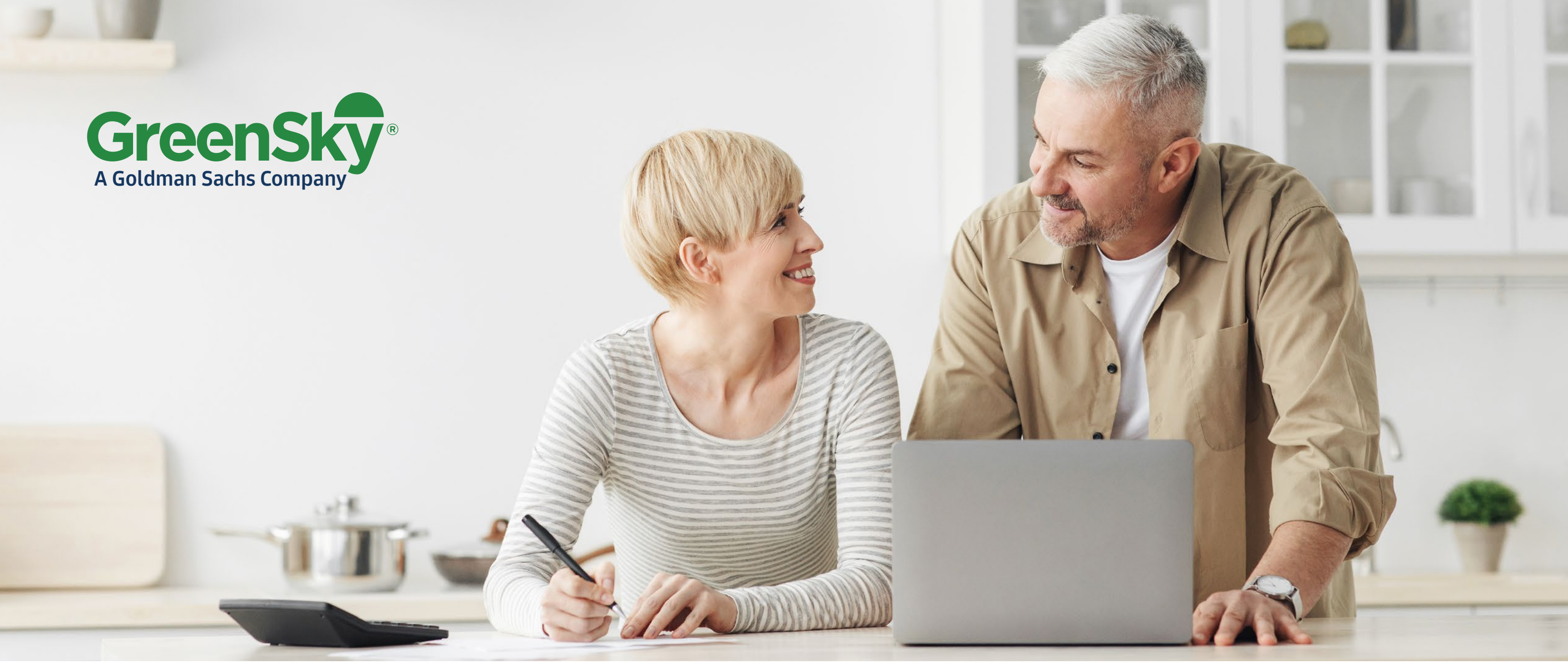

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Select Plan Option

Easy, Paperless Application

OR

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Fast Credit Decision

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- Friendly customer service
- Flexible payment options
- Fast credit decisions
- Multiple ways to make a payment

Merchant ID # 81108391

Fixed Rate 6.99% APR for 60 months

Plan & Payment Example[2]

APR	Months	Plan #
6.99%	60	2716

Project Cost	60 Monthly Payments of
$ 5k	$ 99.00
$ 10k	$ 198.00
$ 15k	$ 297.00
$ 20k	$ 396.00

Plan 2716. 1. Subject to credit approval. 2. Loan term is 60 months at fixed rate of 6.99% APR. For example, assuming the full credit limit is used on loan approval date, for every $1,000 financed at 6.99% APR, 60 monthly payments of $19.80. This example is an estimate only. Actual payment amounts based on amount and timing of purchases. Call 866-936-0602 for financing costs and terms. Financing for the GreenSky® consumer loan program is provided by Equal Opportunity Lenders. GreenSky® is a registered trademark of GreenSky, LLC, a subsidiary of Goldman Sachs Bank USA. NMLS #1416362. Loans originated by Goldman Sachs are issued by Goldman Sachs Bank USA, Salt Lak e City Branch. NMLS #208156. www.nmlsconsumeraccess.org.

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Web | www.GreenSky.com

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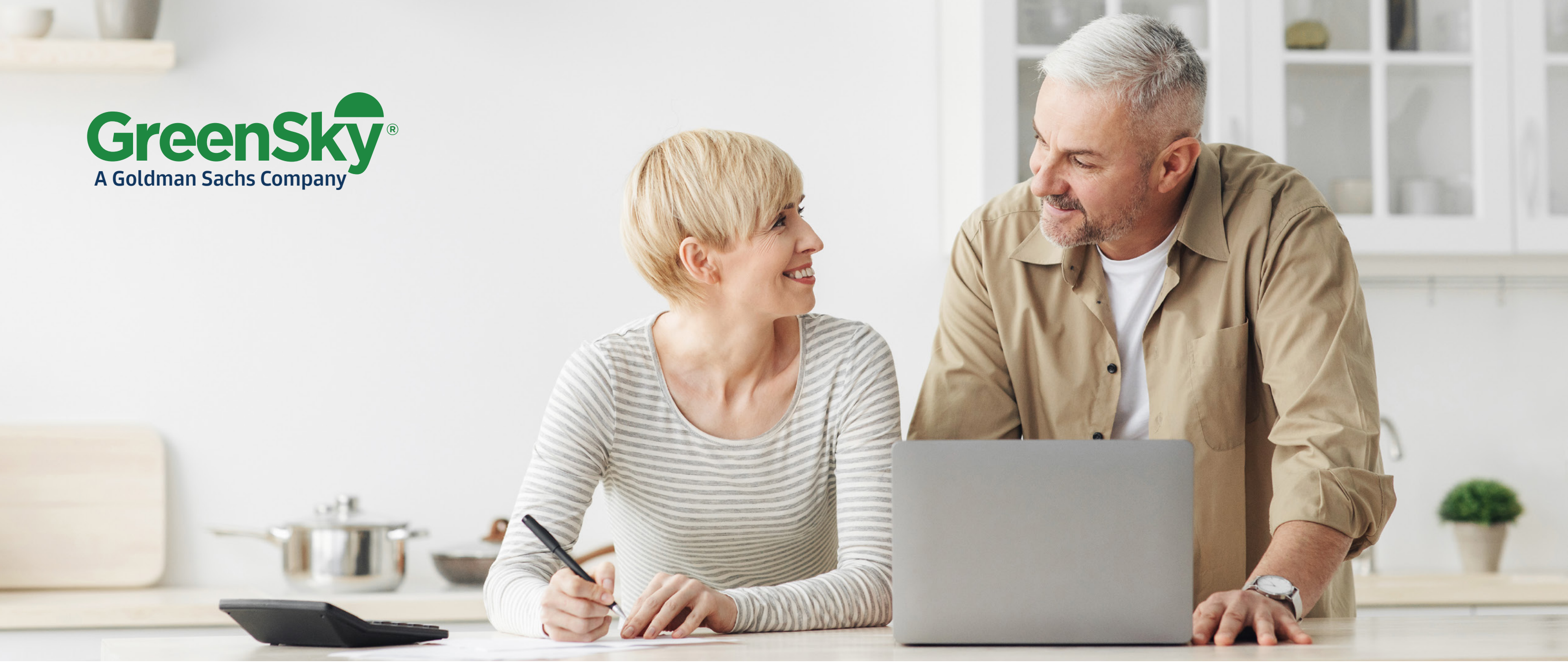

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Select Plan Option

Easy, Paperless Application

OR

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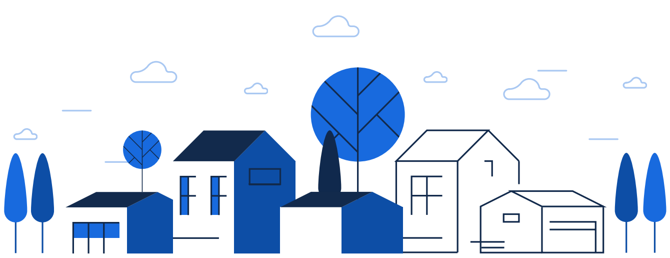
Fast Credit Decision



- Credit limits up to $100,000[1]
- Friendly customer service
- Flexible payment options
- Fast credit decisions
- Multiple ways to make a payment

Merchant ID # 81108391

Fixed Rate 9.99% for 120 Months

Plan & Payment Example[2]

APR	Months	Plan #
9.99%	120	2740

Project Cost	120 Monthly Payments of
$ 5k	$ 66.05
$ 10k	$ 132.10
$ 15k	$ 198.15
$ 20k	$ 264.20

Plan 2740. 1. Subject to credit approval. 2. Loan term is 120 months at fixed rate of 9.99% APR. For example, assuming the full credit limit is used on loan approval date, for every $1,000 financed at 9.99% APR, 120 monthly payments of $13.21. This example is an estimate only. Actual payment amounts based on amount and timing of purchases. Call 866-936-0602 for financing costs and terms. Financing for the GreenSky® consumer loan program is provided by Equal Opportunity Lenders. GreenSky® is a registered trademark of GreenSky, LLC, a subsidiary of Goldman Sachs Bank USA. NMLS #1416362. Loans originated by Goldman Sachs are issued by Goldman Sachs Bank USA, Salt Lake City Branch. NMLS #208156. www.nmlsconsumeraccess.org.

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